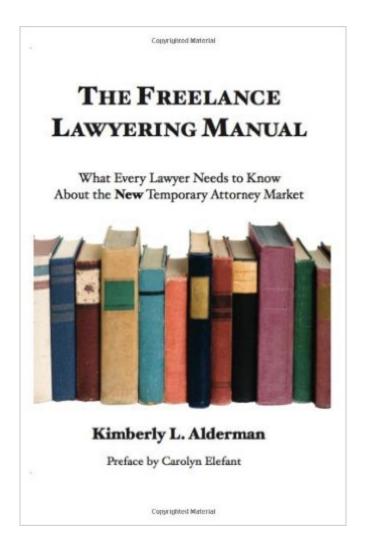
The book was found

The Freelance Lawyering Manual: What Every Lawyer Needs To Know About The New Temporary Attorney Market





Synopsis

No solo attorney or aspiring freelance lawyer should be without The Freelance Lawyering Manual. Packed with practical information, advice, and tips for lawyers struggling in a tight market, this book is a must for attorneys who crave more compensation, flexibility, and fulfillment in their careers. It shows solo and small firm attorneys how to use the freelance market to dramatically increase revenue and maximize efficiency, and aspiring freelance lawyers how to build freelance firms without large initial investments. Whether you're a practicing attorney or an aspiring freelance lawyer, The Freelance Lawyering Manual is the only book with the blueprint you need to make the freelance law market work for you.

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Customer Reviews

Too often lawyers think that the only way to practice law is to either work for a large law firm in a big city or hang a shingle in a small town. Those unhappy with these choices seek out books that tell them what they can do with a law degree outside of the practice of law. That's fine if you hate the law, but what if you love the law and just hate the silly stuff that goes with the daily practice of the law? Maybe you should freelance? I have been freelancing for five years. (I prefer to think of my legal-taxation research and writing gig as a "practice niche"). I found this succinct book very informative and a good reference somewhat akin to a diet book. I think I know what to do, but a little guidance goes a long way. Especially useful was the section on ethical considerations because as a freelancer you are going to have to educate your attorney-clients (the hiring attorney) that not only does hiring a freelance attorney make economic sense, but it is encouraged by many state bars and

the ABA as a way to keep costs lower. And finally, Ms. Alderman's book emphasizes that freelancing is not easy. You must be disciplined, you must be prepared to market your services, and you must be prepared for the occasional dry spell. Of course, you better know your stuff.

Comprehensive, and full of great practical advice. Well-organized and accessible. I read it cover to cover, but it also would be easy to go to the table of contents and find the answer to a question about a specific aspect of freelance lawyering. Kimberly Alderman really knows her stuff, and she presents it effectively.

It has all the basics for how to start your freelance lawyer business. The book also lists other useful resources. I wish the book was a bit more detailed/longer as I still had some questions when I finished it. However, like I said, it's a greet resource for getting started.

Seems brand-new. Thanks!

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